

# PUBLICATIONS

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## Publications in Refereed Journals

Bental, B. & Kragl, J. (2021). *Inequality and Incentives with Societal Other-Regarding Preferences*. ***Journal of Economic Behavior and Organization*** 188, 1298-1324. doi.org/10.1016/j.jebo.2021.05.024. Working paper.

Buchen, C., Kragl, J., & Palermo, A. (2021). *Specialist vs. Generalist: Efficiency in Multitasking*. ***Economics Letters*** 199, 109699. doi:10.1016/j.econlet.2020.109699. Working paper.

Kragl, J. (2016). *Relational Bonus Contracts vs. Rank-Order Tournaments with Envious Workers*. ***Journal of Institutional and Theoretical Economics*** 172(3), 417-453. doi:10.1628/093245616X14598620439030

Kragl, J. (2015). *Group versus Individual Performance Pay in Relational Employment Contracts when Workers Are Envious*. ***Journal of Economics & Management Strategy*** 24(1), 131-150. doi:10.1111/jems.12088

Kragl, J. & Schöttner, A. (2014). *Wage Floors, Imperfect Performance Measures, and Optimal Job Design*. ***International Economic Review*** 55(2), 525-550. doi:10.1111/iere.12060. Working paper.

Kragl, J. & Schmid, J. (2009). *The Impact of Envy on Relational Employment Contracts*. ***Journal of Economic Behavior and Organization*** 72(2), 766-779. doi:10.1016/j.jebo.2009.07.016. Working paper.

## Other Publications

*The Impact of Inequity Aversion on Relational Incentive Contracts* (2009), Dissertation at Humboldt-Universität zu Berlin (online publication).

## Discussion and Working Papers

Bental, B., Kragl, J. & Safaynikoo P. *Incentives and Peer Effects in the Workplace: On the Impact of Inferiority Aversion on Organizational Design*.

Kragl, J., Palermo, A., Xi, G. & Block, J. *Family or Nonfamily? CEO Appointment in a Multitask Model with Economic and Non-Economic Tasks*. Earlier version: *Discussion Papers in Economics and Management*, No. 17-17, German Economic Association of Business Administration e.V. (GEABA)

Gogova, M. & Kragl, J. [Wage Bargaining when Workers Have Fairness Concerns](#). Earlier version: *Discussion Papers in Economics and Management*, No. 13-15, German Economic Association of Business Administration e.V. (GEABA)

Kragl, J. [Relational Incentive Contracts for Envious Workers](#). *Discussion Papers in Economics and Management*, No. 12-25. German Economic Association of Business Administration e.V. (GEABA)

Kragl, J. [Individual vs. Relative Performance Pay with Envious Workers and Non-verifiable Performance](#). *European Business School Research Paper Series*, No. 11-04

Kragl, J. & Nieken, P. [The \(Dis\) Incentive Effect of Relative Pay Comparison: Experimental Evidence](#).

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